

TITLE:

Management Mess to Leadership Success

AUTHOR:

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PRE-READING

Why are you reading it? Was it a recommendation? What do you know about the topic? Flip through the book - is there anything that catches your eye?

This book was a recommendation from someone and has been on my bookshelf for several years. I like how it looks to be organized in a logical and tangible manner.

A-HA MOMENTS

What a-ha moments did you have when reading?

- "Declaring our intent in conversations, especially in adversarial or high-stakes conversations, is crucial to creating mutual understanding, if not mutual agreement." p. 39
- Chuck the sales guy starts from a place of service, not sales (I love this philosophy)

OUESTIONS

What questions do you have after reading that you want to investigate?

- Is Miller a D-style?
- Am I spending my time on the right things (p. 183 - HBR article: 'Beware the Busy Manager' - 90% of managers squandered their time. How can I focus and be more efficient?
- How do I maintain my energy when I am doing all the things?

CONNECTIONS

Can you relate what you read to another book, talk, podcast, topic?

- Lots of connections to Brene Brown and Patrick Lencioni's work
- Get the right people on the bus Jim Collins (and Right Person, Right
 Seat Gino Wickman)
 Courage & Consideration Radical
 Candor (Kim Scott)

ACTIONABLE IDEAS

What are 2-3 actionable items that you can implement?

- Write out a list of commitments I want to make to myself
- Don't get sucked into highly-emotional people's vortex (or asshole's) - "Thank you for sharing" is enough of an answer
- Read How Will You Measure Your Life?

POST-READ REFLECTIONS

Did you like this book? Are there other books by this author or on this topic that you might want to read? Would you recommend it to someone? Is there something from this book you want to learn more about?

As Miller works for Franklin Covey, it is very strongly based on their methodology and books, so I think I'd like to read some of them as I've heard a lot about them. I loved how it was set up in 30 challenges so you can take them 1 at a time.